



Strategic Sourcing Manager- Metals

ES-14210

Our Partner is the world leader in specialty glass and ceramics, creates and makes keystone components that enable high-technology systems for consumer electronics, mobile emissions control, telecommunications, and life sciences. Our Partner succeeds through our sustained investment in R&D, more than 150 years of materials science and process engineering knowledge, and a distinctive, collaborative culture. Our Partner works closely with our customers to solve complex problems that others can't, or won't, solve.

Global Supply Management (GSM) at Our Partner has played a central role in achieving the corporate fiscal objectives through delivering results on challenging corporate and business savings goals. The GSM Functional Strategy aligns the organization with businesses and corporate functional strategies.

Tasks:

- Develop and implement sub-category strategies for multiple divisions/sites to optimize cost
- Develops and/or assists with Strategic Sourcing plans/strategies and objectives (short & long term) based on forecasts of future demand and taking into account economic and currency trends and conditions that affect Product & Technology, the business, and the global commodity sourced.
- Provide market conditions, pricing, shortages or technical information to divisional procurement and business responsible and makes recommendations
- Leads the development and communication of global supply intelligence for assigned commodities. (i.e. Market intelligence, should cost modelling, low cost sourcing activities, consortiums, etc.)
- Recommend and implement process change and enablers required to shift current fragmented spend and project procurement to a category management methodology
- Identify, lead and communicate cost reduction opportunities across multiple plants and businesses

- To carry out the negotiations for key suppliers and ensure adequate contract cover within the portfolio with divisional sourcing resources to be compliant with the Global Delegation of Authorities/Signatories policy.
- Works with the Business Supply Managers, Global Strategic Sourcing Managers, and Divisional procurement Buyers on developing and executing Shared objectives
- Share the best practices across the divisions to maximize benefits
- Manage key supplier performance where necessary to ensure uninterrupted supply
- Owns the Supplier Relationship Management process for the assigned commodities and developing and cultivates effective relationships with key suppliers
- This job requirements may exceed 40 hours a week with travel
- Travel commitment (cca 20%, depending on pandemic situation) this could include travel to China and Asia region

Scope of Position:

- Reporting to Global Strategic Sourcing Manager – Metals, this role will lead the tactical procurement activities for a number of metal categories for the various businesses (COC, CSM-AO) and selected global categories (Optical fibre making products, metal oxides).
- The role will work closely with a wide internal Customers base as well as other Functional Service leaders in order to identify business and functional customers' priorities and closely align with business/functional strategies. In many cases these activities will be performed as part of a cross-functional team but the incumbent will lead the process and be responsible for implementing solutions.
- Act as a metals reference point for internal customers
- Understands mechanical processes relative to supplier operations, manufacturing, engineering and supply chain.
- Understands metals markets, is comfortable with Base metals pricing methodologies
- Capable of following market trends by using news and pricing reports, providing guidance to internal stakeholders using tools like Elementum

Required Skills:

- Engaging and capable of building strong internal customer, internal procurement and external supplier relationships
- Customer focused
- Self motivated, takes initiative
- Ability to multi-task, manage many changing priorities and be flexible

- Problem solving, root cause identification and follow through to permanent solutions
- Global negotiation skills
- Global commodity strategy development and business alignment
- Good listening skills / Attention to details, strong communication skills, both written and oral
- Strong data analysis skills
Fluent English

Desired Skills:

- Industry knowledge - strong market, technical and procurement background sourcing raw materials
- Innovative contracting in volatile markets to assure competitive pricing models
- Having a technical / engineering background or experience
- Strong data analysis
- Project Management skills

Soft Skills:

- Capable of working independently but knows when to ask questions for guidance
- Works effectively in teams, can communicate with all levels of the organization globally

Our Partner offers:

- Career opportunity
- Competitive salary and compensation package
- Modern, dynamic work environment
- Full HO - during Covid crisis **Location:** Budapest